

## **GENERAL SERVICES ADMINISTRATION**

### **Federal Acquisition Service**

#### ***Authorized Federal Supply Schedule Catalog/Price List***

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.GSAAdvantage.gov>.

### **Multiple Award Schedule**

#### **Code B: Facilities**

##### ***B03. Facilities Solutions***

#### **Code H: Professional Services**

##### ***H01. Business Administrative Services Subcategory***

##### ***H10. Training Subcategory***

#### **Code J: Security & Protection**

##### ***J04. Security Services***

**334512 - Total Solution Support Products for Facilities Management Systems**

**541611 - Management and Financial Consulting, Acquisition and Grants**

**Management Support, and Business Program Management Services**

**541990L - Professional Law Enforcement Services**

**561612 - Protective Services Occupations**

**611430 - Professional and Management Development Training**

**611430ST - Security Training**

Pricelist current through Modification #PS-0009, Effective December 3, 2020



**Eagle Security Group, Inc.  
1380 Central Park Blvd, Ste 202  
Fredericksburg, VA 22401  
Phone: 540-548-4060  
Fax: 540-301-1396**

**[www.eaglesecuritygroup.com](http://www.eaglesecuritygroup.com)**

**Contract Number: 47QSWA18D001C**

**Period Covered by Contract: February 1, 2018 through January 31, 2023**

**Business Size: Small Business**

**Contract Administrator: Matt Nisley**

**Phone: (540) 548-4060**

**Email: [gsa@eaglesg.com](mailto:gsa@eaglesg.com)**

**TABLE OF CONTENTS**

1.0	About Eagle Security Group .....	3
2.0	Customer Information .....	4
3.0	Eagle Security Group Pricing .....	6
4.0	Eagle Security Group Labor Category Descriptions .....	8

## **THE EAGLE DIFFERENCE**

Eagle is a Small Business staffed almost exclusively with former members of the law enforcement tactical or military special operations communities. Our key management personnel are second-career professionals with decades of experience in training, crisis management, security operations, special mission planning, breaching, Weapons of Mass Destruction (WMD), law enforcement, the military, and intelligence organizations. We have taken this experience and effectively applied it to a wide-ranging set of clients that include Federal, state and local government agencies, Fortune 500 companies, and other private-sector organizations.

**CUSTOMER INFORMATION****1a. Table of Awarded Special Item Number(s):**

<b>SIN</b>	<b>DESCRIPTION</b>
334512	Total Solution Support Products for Facilities Management Systems
541611	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program Management Services
541990L	Professional Law Enforcement Services
561612	Protective Services Occupations
611430	Professional and Management Development Training
611430ST	Security Training

**1b. Lowest Priced Model Number and Price for Each SIN: N/A****1c. Hourly Rates:** See page 5.**2. Maximum Order:** \$200,000 per SIN/per order

\*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

**3. Minimum Order:** \$100**4. Geographic Coverage (Delivery Area):** Domestic delivery to 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities or give details as negotiated.**5. Point(s) of Production (city, county, and state or foreign country):** N/A for services.**6. Discounts from List Prices or Statement of Net Price:** GSA Net Prices are shown on the attached GSA Price List. Negotiated discount has been deducted and the IFF has been included.**7. Quantity/Volume Discounts:** None.**8. Prompt Payment Terms:** Net 30 Days**9a. Government Purchase Cards must be accepted at or below the micro-purchase threshold.****9b. Government Purchase Cards are not accepted above the micro-purchase threshold.**

- 10. **Foreign Items:** N/A for services.
- 11a. **Time of Delivery:** As negotiated at the task order level.
- 11b. **Expedited Delivery:** As negotiated at the task order level.
- 11c. **Overnight and 2-Day Delivery:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 11d. **Urgent Requirements:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. **F.O.B Point(s):** Destination.
- 13a. **Ordering Address:** 1380 Central Park Blvd, Ste 202 Fredericksburg, VA 22401.
- 13b. **Ordering Procedures:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
- 14. **Payment Address:** 1380 Central Park Blvd, Ste 202 Fredericksburg, VA 22401.
- 15. **Warranty Provision:** N/A for services.
- 16. **Export Packing Charges:** None.
- 17. **Terms and conditions of Government purchase card acceptance:** Accepted at or below the micro-purchase threshold but not above.
- 18. **Terms and conditions of rental, maintenance, and repair:** Not Applicable.
- 19. **Terms and conditions of installation:** Not Applicable.
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:** Not Applicable.
- 20a. **Terms and conditions for any other services:** Not Applicable.
- 21. **List of Service and Distribution Points:** Not Applicable.
- 22. **List of Participating Dealers:** Not Applicable.
- 23. **Preventive Maintenance:** Not Applicable.
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** Not Applicable.
- 24b. **Section 508 Compliance:** As Applicable.
- 25. **Data Universal Numbering System (DUNS) Number:** 179620344

**26. System for Award Management (SAM):** Eagle Security Group, Inc is registered in SAM.

**LABOR CATEGORY PRICING**

The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

SIN	Labor Category	02/01/18 - 01/31/19	02/01/19 - 01/31/20	02/01/20 - 01/31/21	02/01/21 - 01/31/22	02/01/22 - 01/31/23
<b>Subject Matter Experts (SMEs)</b>						
541611 541990L 611430 611430ST	Subject Matter Expert I	\$97.11	\$99.45	\$101.84	\$104.28	\$106.78
541611 541990L 611430 611430ST	Subject Matter Expert II	\$109.62	\$112.25	\$114.95	\$117.71	\$120.53
541611 541990L 611430 611430ST	Subject Matter Expert III	\$119.70	\$122.57	\$125.51	\$128.52	\$131.61
541611 541990L 611430 611430ST	Subject Matter Expert IV	\$152.53	\$156.19	\$159.94	\$163.78	\$167.71
541611 541990L 611430 611430ST	Subject Matter Expert V	\$185.17	\$189.61	\$194.16	\$198.82	\$203.60
<b>Management Personnel</b>						
334512 541611 541990L 561612 611430 611430ST	Assistant Program Manager	\$151.19	\$154.82	\$158.53	\$162.34	\$166.23
334512 541611 541990L 561612 611430 611430ST	Program Manager	\$168.80	\$172.86	\$177.00	\$181.25	\$185.60

Analysts & Advisors						
334512 541611 541990L 561612 611430 611430ST	Analyst I (Junior)	\$97.56	\$99.91	\$102.30	\$104.76	\$107.27
334512 541611 541990L 561612 611430 611430ST	Lead Analyst II (Lead)	\$119.51	\$122.38	\$125.31	\$128.32	\$131.40
334512 541611 541990L 561612 611430 611430ST	Analyst III (Senior)	\$136.50	\$139.78	\$143.13	\$146.57	\$150.08
334512 541611 541990L 561612 611430 611430ST	Analyst IV (Principal)	\$152.53	\$156.19	\$159.94	\$163.78	\$167.71
334512 541611 541990L 561612 611430 611430ST	Analyst V (Senior Advisor)	\$185.17	\$189.61	\$194.16	\$198.82	\$203.60
Instructor/Trainer						
334512 541611 541990L 561612 611430 611430ST	Instructor/Trainer I	\$117.47	\$120.29	\$123.18	\$126.14	\$129.16
334512 541611 541990L 561612 611430 611430ST	Instructor/Trainer II	\$121.21	\$124.12	\$127.10	\$130.15	\$133.28



334512 541611 541990L 561612 611430 611430ST	Instructor/Trainer III	\$125.17	\$128.18	\$131.25	\$134.40	\$137.63
<b>Physical Security Consultant</b>						
334512 561612	Physical Security Consultant I	\$116.60	\$119.40	\$122.27	\$125.20	\$128.21
334512 561612	Physical Security Consultant II	\$121.46	\$124.38	\$127.36	\$130.42	\$133.55
334512 561612	Physical Security Consultant III	\$126.52	\$129.56	\$132.67	\$135.85	\$139.11
334512 561612	Physical Security Consultant IV	\$131.79	\$134.96	\$138.20	\$141.51	\$144.91
<b>Personnel Security Specialists</b>						
334512 561612	Personnel Security Specialist I	\$118.34	\$121.18	\$124.09	\$127.07	\$130.12
334512 561612	Personnel Security Specialist II	\$123.27	\$126.23	\$129.26	\$132.37	\$135.54
334512 561612	Personnel Security Specialist III	\$128.41	\$131.49	\$134.65	\$137.88	\$141.19
334512 561612	Personnel Security Specialist IV	\$133.76	\$136.97	\$140.26	\$143.63	\$147.07
334512 561612	Personnel Security Specialist V	\$139.34	\$142.68	\$146.10	\$149.61	\$153.20
334512 561612	Personnel Security Specialist VI	\$145.14	\$148.62	\$152.19	\$155.84	\$159.58
334512 561612	Personnel Security Specialist VII	\$151.19	\$154.82	\$158.53	\$162.34	\$166.23
<b>Administrative Support Specialists</b>						
334512 541611 561612 611430	Admin Support Specialist I	\$97.56	\$99.91	\$102.30	\$104.76	\$107.27

## LABOR CATEGORIES

Eagle's labor categories are grouped by the following functional areas:

1. Subject Matter Experts (SMEs)
2. Management Personnel
3. Analysts & Advisors
4. Instructor/Trainer
5. Physical Security Consultants
6. Personal Security Specialists
7. Administrative Specialists

### SUBJECT MATTER EXPERTS (SMEs)

**Functional Responsibilities:** The SME is a subject matter expert who has direct experience related to the required area of expertise within the law enforcement community, intelligence community or other related Government Agency. The SME provides plans, policies, procedures, and training that contribute to a client's goals and objectives. Individuals possess a sound understanding of law enforcement, intelligence and security issues, with in-depth knowledge of operational and tactical solutions. Knowledge and expertise encompass law enforcement, the protection of critical assets, counterterrorism, homeland security, crisis management, emergency management, and response disciplines. These positions are normally filled with individuals who possess an active security clearance or who are eligible to obtain one.

Labor Category	Education & Experience
Subject Matter Expert I	B.A./B.S. degree or equivalent experience in a related field. Must have 2 years of experience in the required subject field.
Subject Matter Expert II	B.A./B.S. degree or equivalent experience in a related field. Must have 5 years of experience in the required subject field.
Subject Matter Expert III	B.A./B.S. degree or equivalent experience in a related field. Must have 10 years of experience in the required subject field.
Subject Matter Expert IV	B.A./B.S. degree or equivalent experience in a related field. Must have 15 years of experience in the required subject field.
Subject Matter Expert V	B.A./B.S. degree or equivalent experience in a related field. Must have 20 years of experience in the required subject field.

### MANAGEMENT PERSONNEL

**Functional Responsibilities:** Manages daily activities including scheduling, development of plans and supervision of all employees working on the project to ensure deliverables are being met and the client is satisfied with the work product. Possesses exemplary written and verbal communications skills in order to work through complex problems and communicate solutions or recommendations to both technical and non-technical audiences.

Labor Category	Education & Experience
Assistant Program Manager	B.A./B.S. degree or equivalent experience in a related field. Must have 8 years of relevant experience.
Program Manager	B.A./B.S. degree or equivalent experience in a related field. Must have 10 years of relevant experience.

## ANALYSTS & ADVISORS

**Functional Responsibilities:** Provides intelligence, research, and technical updates and briefings on selected areas, personnel or groups within the operational area. Analyzes problems and information requirements, while providing solutions and recommendations. Applies analytical skills to assist in defining, analyzing, validating and documenting complex operating environments, states of technology and current processes.

Labor Category	Education & Experience
Analyst I (Junior)	B.A./B.S. degree or equivalent experience in a related field. Must have 3 years of relevant experience.
Lead Analyst II (Lead)	B.A./B.S. degree or equivalent experience in a related field. Must have 5 years of relevant experience.
Analyst III (Senior)	B.A./B.S. degree or equivalent experience in a related field. Must have 7 years of relevant experience.
Analyst IV (Principal)	B.A./B.S. degree or equivalent experience in a related field. Must have 10 years of relevant experience.
Analyst V (Senior Advisor)	B.A./B.S. degree or equivalent experience in a related field. Must have 15 years of relevant experience.

## TRAINING SPECIALISTS

**Functional Responsibilities:** Provides training and instruction support to include but not limited to: teaching customized training courses in classroom or field/live settings, identifying training and development needs, developing training programs; conducting training appraisals; devising lesson plans; developing curriculum; producing training materials for in-service courses as necessary; monitoring and reviewing the progress of students; maintaining records; and solving specific training problems.

Labor Category	Education & Experience
Instructor/Trainer I	B.A./B.S. degree or equivalent experience in a related field. Must have 3 years of relevant experience.

Instructor/Trainer II	B.A./B.S. degree or equivalent experience in a related field. Must have 5 years of relevant experience.
Instructor/Trainer III	M.A./M.S. degree or equivalent experience in a related field. Must have 5 years of relevant experience.

## PHYSICAL SECURITY CONSULTANTS

**Functional Responsibilities:** Provides physical security project planning, design, development, implementation, and monitoring services. Reviews the application of physical security standards to functional control designs and security programs and makes recommendations as necessary. Coordinates and cooperates with other agencies, private firms, and individuals on physical security policy, standards, and program execution. Responsible for developing, coordinating and conducting physical security and crime prevention programs; which may include operations security and industrial security programs, security surveys/inspections, and emergency planning in support of the installation.

Labor Category	Education & Experience
Physical Security Consultant I	B.A./B.S. degree or equivalent experience in a related field. Must have 3 years of relevant experience.
Physical Security Consultant II	B.A./B.S. degree or equivalent experience in a related field. Must have 5 years of relevant experience.
Physical Security Consultant III	M.A./M.S. degree or equivalent experience in a related field. Must have 5 years of relevant experience.
Physical Security Consultant IV	PHD degree or equivalent experience in a related field. Must have 8 years of relevant experience.

## PERSONNEL SECURITY SPECIALISTS

**Functional Responsibilities:** Responsible for performing analytical duties in support of security investigations and re-investigations. Conducts background investigations and prepares reports on investigations resulting from interviews conducted during background investigations, assists in adjudicating personal background investigations. Creates reports and documentation to track candidates from initial clearance submission until they are granted a final adjudication clearance.

Labor Category	Education & Experience
Personnel Security Specialist I	B.A./B.S. degree or equivalent experience in a related field. Must have 1 years of relevant experience.
Personnel Security Specialist II	B.A./B.S. degree or equivalent experience in a related field. Must have 3 years of relevant experience.

Personnel Security Specialist III	B.A./B.S. degree or equivalent experience in a related field. Must have 5 years of relevant experience.
Personnel Security Specialist IV	B.A./B.S. degree or equivalent experience in a related field. Must have 7 years of relevant experience.
Personnel Security Specialist V	B.A./B.S. degree or equivalent experience in a related field. Must have 8 years of relevant experience.
Personnel Security Specialist VI	M.A./M.S. degree or equivalent experience in a related field. Must have 3 years of relevant experience.
Personnel Security Specialist VII	M.A./M.S. degree or equivalent experience in a related field. Must have 5 years of relevant experience.

### ADMINISTRATIVE SUPPORT SPECIALISTS

**Functional Responsibilities:** Responsible for providing administrative support and assists in briefings and participates in the development of and conducts education programs where needed. Skill in utilizing word processing equipment/software, facsimile equipment and financial/graphics/schedule application programs.

Labor Category	Education & Experience
Admin Support Specialist I	B.A./B.S. degree or equivalent experience in a related field. Must have 1 years of relevant experience.

## **LABOR CATEGORY SUBSTITUTION POLICY**

### **Experience Substitutions Methodology**

High School Diploma + 4 years additional experience Equals Bachelor's Degree

### **Education Substitutions Methodology**

A Bachelor's Degree may be substituted for 4 years of required experience with a High School Diploma.

A college degree is a valuable asset and tells you something about the caliber of the employee. As such, we have a standard commercial practice of allowing education to be substituted for years of experience as shown in our Education Substitution methodology (e.g. A Bachelor's Degree maybe substituted for 4 years of required experience with a High School Diploma).

We have also found that actual on-the-job training (performing a job under the tutelage of a senior level experienced manager) is an exceptionally valuable way to teach an employee how to perform a job that meets the "high-quality" standards expected by clients. We have found that a non-degreed employee after 4 years of specific experience in a position begins to perform at the same level as the degreed individual. Therefore, we also have a standard commercial practice of allowing experience to be substituted for education as shown in our Experience Substitution methodology (e.g. High School Diploma + 4 years additional experience Equals Bachelor's Degree).